



more miles WITH EUROAD

ULRIK ÖSTMAN is on his way to Oskarshamn in southern Sweden, a distance of around 1,000 kilometres. The bright yellow DHL colours ensure his truck is clearly visible on the road. Ulrik himself drives one of the haulage company's five trucks that serve the Umeå – Oskarshamn route. All the company's vehicles have been using EuroAd fuel additive for several years now.

"I've been along on this journey since the product was introduced in Sweden," says Ulrik Östman. "We now use EuroAd in all our trucks, old and new."

Ulrik Östman took over the haulage company from his father in 1989. The company is now called Ulrik Östmans åkeri and it has been making regular deliveries for the logistics company DHL for 25 years. The deliveries follow a set route, which makes it easy to monitor fuel consumption and vehicle performance.

"I monitor fuel consumption very closely," he says. "Once a month I check how many times the trucks have refuelled and compare this with the distance they have covered."

When Ulrik first tried out EuroAd it was on vehicles that had already been on the road for a few years, so he had fuel consumption figures for comparison. It turned out that fuel consumption fell by

around 2 litres per 100 kilometres from the day they began using the additive. But it was not just the fuel consumption that persuaded Ulrik.

"We also see a big difference in the way the trucks run. My staff noticed the difference immediately when we started using EuroAd and asked what we had done to the vehicles to improve their performance so much. We also see a difference when we do oil changes. Before, the oil was always cloudy. Now it looks almost fresh. The additive helps to remove dirt and reduce wear."

DHL has been the biggest customer of Ulrik Östmans åkeri for the past 25 years. But the haulage company also makes other, shorter runs in the region around its home base.

All the vehicles use EuroAd fuel additive. The additive is added in liquid form during refuelling. It is a system that works well for a company of this size. And Ulrik plans to continue using EuroAd.

"Even though it's difficult to measure the exact financial benefit, which is usually the deciding factor in this type of situation, the impression I get from our figures is that it's good – good for the environment, good for the company, good for the vehicles and good for those of us who drive them. So I plan to carry on using it."